HOME **BUYER'S** ROADMAP

CLOSING

third party to

facilitate closing.

MEET WITH A REAL ESTATE This is the transfer of funds and ownership. **PROFESSIONAL** attorney typically acts as an independent

THE BUYER'S ADVANTAGE

Discuss the type of home you're looking for, including style, price, and location.

As the home buyer, your

agent's commission is paid by the seller of the home in almost all circumstances. This means your representation costs you nothing.

PREPARING FOR CLOSING

You'll be finalizing your loan, reviewing documents, and discussing the findings from the inspection. Your agent will be managing this entire process for you.

FINAL DETAILS

Perform due diligence, order the appraisal, conduct an inspection, and review the terms with lender.



GET PRE-APPROVED

stubs, W2s, and bank what you can afford is critical to a successful home shopping experi-

IN ESCROW

You and the seller have agreed to the price and terms. The home is effectively held for you until closing.

CONGRATULATIONS!

YOU ARE A NEW **HOME OWNER!**

SEARCH FOR HOMES

Your agent will schedule showings and help you find the perfect home.

THE CONTRACT

The contract provides you a time estimate to obtain financing as well as time to inspect the physical condition of the home. Your real estate professional will inform you of all your rights and responsibilities related to the contract.

NEGOTIATION & CONTRACT

It may take a few tries to get it just right, but hang in there. You're on your way!

MAKE AN OFFER

the offer based on the price and terms you



ADVANCED SEARCH

Not all real estate websites are the same. Your real estate professional has tools and systems to ensure you see every available home that meets your criteria.

